

Episode 106: Guest bio

Episode name: *The Valuation Game: How, Exactly, Should You Value a Law Firm?*

Guest(s): Andrew Whittingham

ANDREW WHITTINGHAM Managing Director, Groves & Partners

Andrew Whittingham is a consummate professional with significant experience in providing business improvement, transaction and valuation advice to medium-sized business.

Managing Director of Groves & Partners, Andrew is a Chartered Accountant practicing in the areas of transaction advisory (buy side and sell side), business value improvement, succession planning, business turnaround and valuations.

Prior to joining Groves & Partners, Andrew was the Managing Director of a consulting practice focused in the areas of transactions, valuations and restructuring. Andrew's earlier career spans professional roles in insolvency, restructuring, corporate finance and M&A at international accounting firms Deloitte and Kroll.



Andrew has built a professional career and reputation with his hands-on and flexible approach to all client engagements. To his clients, Andrew is a versatile professional with a strong focus on providing the right advice when they need it. Andrew focuses primarily on his areas of expertise, including providing expert advice to medium-sized businesses who experiencing significant change in their business.

Andrew has a broad professional network and deep connections across a number of accounting, legal and insolvency professionals, business owners and investor groups. Andrew places a lot of value in his professional network, with a strong emphasis on a "horses for courses" approach to ensure technical guidance is provided by the people best-placed professionals to provide the advice.

Andrew is known for acting for clients with a high degree of professionalism, communication and consistency, ensuring his clients and their advisors can act on his advice. Andrew places great emphasis on his advice being commercially grounded, clear and timely to assist with executing his client's strategic and financial objectives.

DAVID TURNER

Host

David Turner has a gift for teasing out people's stories, so it's no wonder he is Hearsay's host.



When he isn't interviewing people on Hearsay, David is the co-founder and Head of Operations at Lext Australia, an Australian legal technology start-up (and Hearsay's parent company). Prior to founding Lext, he practised as a barrister at the NSW Bar, and as a solicitor in law firms large and small. David is a former President of NSW Young Lawyers and a former Councillor of the Law Society of NSW. In addition to his LLB, David has completed his MBA at UNSW's Graduate School of Management.

David spends the little downtime that he has left tinkering on home improvement projects and working on computer programming projects.

You can access David's bio on the Assured Legal Solutions website [here](#).