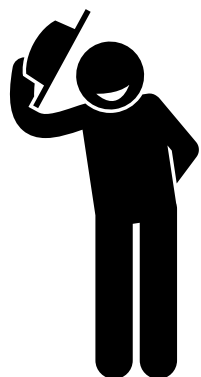


# TOP 3

## ADVOCACY TIPS

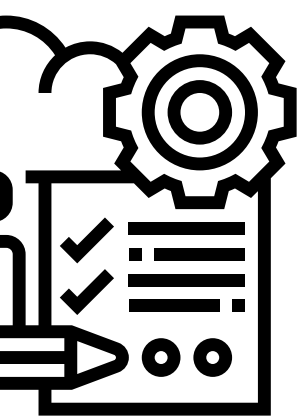
### 1 BE POLITE

This is an important tip to remember not just in regards to how you treat the bench and your colleagues, but also the tip staff in the courtroom.



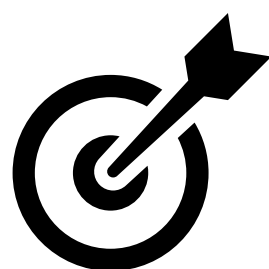
### 2 BE PREPARED

Know your case inside-out and be prepared to answer questions that the bench may ask.



### 3 BE PURPOSEFUL

Get straight to the point! The Court or Tribunal's time is limited. In cross-examination, don't ask a question unless the answer goes to a point you are trying to make in submissions.



Another key tip to be prepared is to consider the cultural conventions of the specific judicial forum you're presenting in.

Your reputation as an advocate will guide your career, which makes adhering to the above tips all the more important!