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NEWLAW PRINCIPLES YOU CAN INTRODUCE AT YOUR FIRM



Change from Time-Based Billing

Time-based billing incentivises lawyers, whether consciously or subconsciously, to take longer doing tasks in order to earn more for them. It also neglects the value provided to the client.

Introduce Team-Based Budgets

This encourages collaboration within teams and allows skills beyond pure profit generation to be recognised, such as leadership or mentorship.



Integrate Technology

Technology increases efficiency in a law practice. It can help with matter management, intake and workflow. Begin by researching cheap and accessible options such as Microsoft Office 365 and Typeform.

Look for Techniques Used in Other Industries

Other industries employ different project management tools and mechanisms to improve their workflow. Software companies often have daily 'huddles' to understand each person's goal and capacity for the day.

